**Consolidated Financial Statements** 

December 31, 2021

## Consolidated Financial Statements December 31, 2021

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Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards* 



#### **Independent Auditors' Report**

# To the Board of Directors of The National Hemophilia Foundation and Affiliate

#### **Opinion**

We have audited the accompanying consolidated financial statements of The National Hemophilia Foundation and Affiliate, (collectively, the "Foundation") which comprise the consolidated statement of financial position as of December 31, 2021, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Foundation as of December 31, 2021, and the consolidated changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

## To the Board of Directors of The National Hemophilia Foundation and Affiliate Page 2

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and government auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and government auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Foundation's internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Report on Summarized Comparative Information

We have previously audited The National Hemophilia Foundation's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 11, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

## To the Board of Directors of The National Hemophilia Foundation and Affiliate Page 3

## Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information on pages 23 – 43, as described in the table of contents, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 22, 2022 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

June 22, 2022

PKF O'Connor Davies, LLP

# Consolidated Statement of Financial Position December 31, 2021

(With summarized totals at December 31, 2020)

		2021		2020
	Without Donor	With Donor	Takal	Tatal
ASSETS	Restrictions	Restrictions	Total	Total
Cash and cash equivalents	\$ 8,012,670	\$ 10,411,757	\$ 18,424,427	\$ 12,973,122
Government grants receivable	42,943	-	42,943	46,408
Grants and other receivables	967,041	163,144	1,130,185	785,583
Contributions receivable	-	139,606	139,606	179,647
Prepaid expenses and other assets	495,478	-	495,478	559,535
Investments	22,935,609	2,606,853	25,542,462	23,098,209
Investments in deferred compensation	594,746	-	594,746	676,256
Security deposits	276,209	-	276,209	276,209
Property and equipment, net	140,012		140,012	216,675
	\$ 33,464,708	\$ 13,321,360	\$ 46,786,068	\$ 38,811,644
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable	\$ 515,920	\$ -	\$ 515,920	\$ 744,352
Accrued expenses	484,844	-	484,844	411,938
Accrued payroll and vacation	994,180	-	994,180	673,124
Paycheck Protection Program loan	1,541,013	=	1,541,013	1,398,100
Grants payable	1,465,500	=	1,465,500	1,126,769
Deferred rent	315,423	=	315,423	368,806
Deferred support and revenue	13,478	-	13,478	91,822
Deferred compensation	594,746		594,746	676,256
Total Liabilities	5,925,104	<del>_</del>	5,925,104	5,491,167
Net Assets				
Without Donor Restrictions				
Undesignated	22,468,354	=	22,468,354	23,845,074
Board-designated	5,071,250		5,071,250	261,250
Total Net Assets Without Donor Restrictions	27,539,604		27,539,604	24,106,324
With Donor Restrictions				
Restricted by purpose or time	-	11,174,975	11,174,975	7,230,382
Endowments	<u>=</u>	2,146,385	2,146,385	1,983,771
Total Net Assets With Donor Restrictions		13,321,360	13,321,360	9,214,153
Total Net Assets	27,539,604	13,321,360	40,860,964	33,320,477
	\$ 33,464,708	\$ 13,321,360	\$ 46,786,068	\$ 38,811,644

# Consolidated Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

		2020		
	Without Donor With Donor			
	Restrictions	Restrictions	Total	Total
SUPPORT AND REVENUE				
Special events revenue	\$ 736,585	\$ -	\$ 736,585	\$ 1,611,605
Government grants	473,734	-	473,734	599,443
Contributions and grants	7,709,978	7,123,474	14,833,452	15,124,072
Contributions from independent chapters	2,000	62,310	64,310	61,050
Contributions from federal campaign	17,672	-	17,672	13,861
Educational seminars and programs	2,014,685	-	2,014,685	2,289,931
Return on investments	2,290,748	216,370	2,507,118	2,764,733
Educational/medical literature	1,204,908	-	1,204,908	1,234,783
Legacies and bequests	3,341,911	-	3,341,911	-
Paycheck Protection Program loan forgiveness	1,398,100	-	1,398,100	-
Other income	1,408	-	1,408	149,423
Net assets released from restrictions	3,294,947	(3,294,947)	-	-
Total Support and Revenue	22,486,676	4,107,207	26,593,883	23,848,901
EXPENSES				
Program Services				
Health education and training	4,186,665	_	4,186,665	4,400,637
Community services	4,336,648	_	4,336,648	5,365,147
Chapter services	1,599,021	-	1,599,021	1,216,664
Research	3,020,310	-	3,020,310	2,945,656
Total Program Services	13,142,644		13,142,644	13,928,104
Supporting Services				
Management and general	4,552,830	_	4,552,830	4,255,268
Fundraising	1,357,922	_	1,357,922	1,594,702
Total Supporting Services	5,910,752		5,910,752	5,849,970
Total Expenses	19,053,396		19,053,396	19,778,074
Total Expenses	19,000,090		19,000,090	19,770,074
Change in Net Assets	3,433,280	4,107,207	7,540,487	4,070,827
NET ASSETS				
Beginning of year	24,106,324	9,214,153	33,320,477	29,249,650
End of year	\$ 27,539,604	\$ 13,321,360	\$ 40,860,964	\$ 33,320,477

# Consolidated Statement of Functional Expenses Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

	Program Services				Supporting Services					2021			2020			
		Ith Education	Community		Chapter		Total Program	Management		Total Supporting				Total		
	а	nd Training	Services		Services	Research	Services	and General	F	undraising		Services		Expenses Expense		Expenses
Salaries	\$	2,079,449	\$ 1,388,967	\$	551,908	\$ 1,030,637	\$ 5,050,961	\$ 2,530,607	\$	457,426	\$	2,988,033	\$	8,038,994	\$	7,268,610
Employee benefits and payroll taxes	٠	441,508	328,422	*	204,373	245,344	1,219,647	604,924	Ψ.	132,732	•	737,656	•	1,957,303	•	1,750,785
Pension expense		137,003	115,687		45,680	56,445	354,815	171,752		27,674		199,426		554,241		505,172
Total Salaries and Related Expenses		2,657,960	1,833,076		801,961	1,332,426	6,625,423	\$3,307,283		617,832		3,925,115		10,550,538		9,524,567
Supplies		76,925	72,155		17,123	14,718	180,921	36,790		154,664		191,454		372,375		383,655
Printing and other		60,498	453,469		660	200	514,827	95,367		69,772		165,139		679,966		746,855
Telephone		27,762	22,494		18,954	11,544	80,754	49,936		9,923		59,859		140,613		136,068
Occupancy		176,769	93,829		171,996	65,967	508,561	207,186		52,873		260,059		768,620		755,835
Insurance		14,142	10,594		14,030	5,381	44,147	12,068		4,313		16,381		60,528		45,677
Equipment rental and maintenance		109,250	42,281		87,056	33,009	271,596	83,206		40,786		123,992		395,588		426,828
Travel, conferences and conventions		174,802	143,926		237,889	33,922	590,539	89,097		69,730		158,827		749,366		1,102,829
Accounting and auditing		-	-		-	-	-	53,123		-		53,123		53,123		44,500
Consulting and professional fees		612,013	1,362,922		18,500	429,426	2,422,861	425,062		92,122		517,184		2,940,045		3,534,642
Legal fees		-	-		-	47,550	47,550	17,403		-		17,403		64,953		73,952
Membership dues		203,147	59,053		25,493	55,580	343,273	95,806		109,815		205,621		548,894		417,166
Awards and grants		19,609	200,445		176,323	979,181	1,375,558	7,750		66,750		74,500		1,450,058		2,370,371
Postage and shipping		25,305	27,414		2,333	1,164	56,216	8,330		39,614		47,944		104,160		98,170
Employment recruiting		-	· -		-	· -	-	31,681		-		31,681		31,681		8,931
Depreciation and amortization		18,752	10,633		18,629	7,145	55,159	16,383		5,121		21,504		76,663		57,530
Banking fees		9,731	4,357		8,074	3,097	25,259	16,359		24,607		40,966		66,225		50,498
Total Expenses	\$	4,186,665	\$ 4,336,648	\$	1,599,021	\$ 3,020,310	\$ 13,142,644	\$ 4,552,830	\$	1,357,922	\$	5,910,752	\$	19,053,396	\$	19,778,074

# Consolidated Statement of Cash Flows Year Ended December 31, 2021

(With comparative amounts for the year ended December 31, 2020)

	2021		2020		
CASH FLOWS FROM OPERATING ACTIVITIES					
Change in net assets	\$	7,540,487	\$	4,070,827	
Adjustments to reconcile change in net assets to net cash					
from operating activities					
Depreciation and amortization		76,663		57,530	
Realized and unrealized gains on investments		(1,778,771)		(2,069,754)	
Paycheck Protection Program loan forgiveness		(1,398,100)		-	
Deferred rent		(53,383)		(21,075)	
Changes in operating assets and liabilities					
Government grants receivable		3,465		50,324	
Grants and other receivables		(344,602)		560,137	
Contributions receivable		40,041		765,121	
Prepaid expenses and other assets		64,057		(80,171)	
Accounts payable		(228,432)		(489,763)	
Accrued expenses		72,906		159,207	
Accrued payroll and vacation		321,056		(213,911)	
Grants payable		338,731		198,769	
Deferred support and revenue		(78,344)		35,643	
Net Cash from Operating Activities		4,575,774	_	3,022,884	
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchases of investments		(21,375,164)		(10,134,340)	
Proceeds from sale of investments		20,709,682		8,982,424	
Purchase of fixed assets				(109,328)	
		(665,482)	_	(1,261,244)	
Net Cash from Investing Activities		(003,402)		(1,201,244)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from Paycheck Protection Program		1,541,013	_	1,398,100	
Net Change in Cash and Cash Equivalents		5,451,305		3,159,740	
CASH AND CASH EQUIVALENTS					
		12,973,122		9,813,382	
Beginning of year		12,913,122		9,010,002	
End of year	\$	18,424,427	\$	12,973,122	
NON-CASH FINANCING ACTIVITIES					
Paycheck Protection Program loan forgiveness	\$	1,398,100	\$	-	
SUPPLEMENTAL CASH FLOW INFORMATION					
Unrelated business income taxes paid		39,142		31,833	

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 1. Nature of Organization

The National Hemophilia Foundation ("NHF") was incorporated in the State of New York on June 15, 1948. NHF's mission is dedicated to finding cures for inheritable blood disorders and to addressing and preventing the complications of these disorders through research, education and advocacy, enabling people and families to thrive.

NHF and other independent organizations ("member chapters") actively collaborate in furthering the Foundation's mission throughout the United States. On June 23, 2011, five chapters merged with NHF. On February 24, 2014 and January 27, 2016 a sixth and seventh chapter was created by the Foundation; consequently, the two subsequently created chapters along with those of the five previously merged chapters are included in the consolidated financial statements of NHF. All other member chapters continue to operate independently of NHF and thus, are not included in the consolidated financial statements of NHF and are referred to as the "member chapters".

#### **Affiliate**

NHF Venture Fund LLC/Pathway to Cures ("P2C") was established during 2021 and operates as a nonprofit Delaware single member limited liability company. The National Hemophilia Foundation, its sole member, has limited liability for the obligations or debts of the entity. P2C is an initiative focused on fueling innovation and discovery in the treatment of inheritable blood disorders. P2C was formed to revolutionize treatments and health care for those living with inheritable blood disorders, and to create a model for broader transformation across the health care landscape. P2C is a venture philanthropy fund. Its core strategic focus is the development of novel and curative therapeutics and innovative technologies that have the potential to transform treatment modalities or disrupt the conventional care delivery model in a way that significantly closes health equity gaps for people with inheritable blood disorders.

P2C will invest donor funds in entrepreneurial biotech startups to accelerate research and development for the treatment of inheritable blood disorders. P2C will invest for societal impact and the potential for financial returns to the fund to fuel more investments and NHF's mission of support for the inheritable blood disorders community and to help achieve NHF's vision of a world without inheritable blood disorders.

Collectively, NHF and P2C are referred to as the Foundation.

The specific programs and services provided by the Foundation include the following:

#### Health, Education and Training

The Foundation's education division develops consumer and healthcare provider materials and conducts various educational events including the annual Bleeding Disorders Conference, Inhibitor Education Summits for patients and families experiencing the complications of an inhibitor, workshops, webinars and distributes information and resources through HANDI, NHF's informationresource center. Information and education is provided on all bleeding disorders for consumers, caretakers, healthcare providers and the general public.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 1. Nature of Organization (continued)

#### **Community Services**

The Foundation's public policy department monitors emerging trends and identifies potential barriers to access health care both on a Federal and State level. It establishes and advocates for policies that promote the health, safety, rights and access to care for people with bleeding disorders by educating federal and state lawmakers, other government agencies and officials, industry and allied organizations. Two key areas of focus are self-advocacy for individuals with bleeding disorders and their families and caretakers and working with the Hemophilia Treatment Centers, chapters and payers to identify and remove barriers for accessing health care.

#### Research

The Foundation awards a wide range of grants to various educational and medical institutions for clinical fellowships, innovative research initiatives, bridge grants, clinical career development and health care provider grants. The Foundation has created a Consumer Driven Research platform to help drive the research agenda. Research grants are funded for 1-3 years.

#### **Chapter Services**

The Foundation provides support and technical assistance to a network of its 52 member chapters that are located throughout the United States to serve affected members of the bleeding disorders community in their geographical areas. Additionally, Chapter Services offers education, resources, and board training to chapters. Chapter Services offers the chapters financial support in the form of capacity building grants and techniques and skills needed to enhance each chapter's growth and long-term sustainability.

#### 2. Summary of Significant Accounting Policies

#### Basis of Presentation and Use of Estimates

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of NHF and P2C. P2C did not have any activity during the year ended December 31, 2021.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash balances held in bank and investment accounts, money market accounts and highly liquid debt instruments with maturities of three months or less at the time of purchase.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 2. Summary of Significant Accounting Policies (continued)

#### Cash and Cash Equivalents (continued)

Financial instruments that potentially subject the Foundation to concentrations of credit and market risk consist principally of cash and cash equivalents on deposit with financial institutions, which from time to time may exceed the Federal Deposit Insurance Corporation ("FDIC") limit. The Foundation does not believe that a significant risk of loss due to the failure of a financial institution presently exists. At December 31, 2021 and 2020, approximately \$16,919,000 and \$11,573,000 of cash was maintained with institutions in excess of FDIC limits.

#### Investment Valuation and Income Recognition

The Foundation records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the consolidated statement of financial position. Return on investments is reported in the consolidated statement of activities and consists of interest and dividend income, realized and unrealized gains and losses, less external and direct internal investment expenses and is classified without donor restrictions unless its use is restricted by explicit donor stipulation or by law. Purchases and sales of investments are recorded on a settlement date basis. The cost of securities sold is determined using the specific identification method. The Foundation reviews its investments annually for impairment. Management has determined there are no other than temporary losses as of December 31, 2021 which are reflected in the consolidated statement of activities.

The Foundation maintains accounts at a financial investment institution. Accounts are insured by the Securities Investor Protection Corporation up to \$500,000. As of December 31, 2021 and 2020, the Foundation's uninsured balance in marketable security accounts at the institution totaled approximately \$25,042,000 and \$22,598,000. The Foundation does not believe that a significant risk of loss due to the failure of a financial investment institution presently exists.

Cash equivalents and investments are exposed to various risks, such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the near-term could materially affect the amounts reported in the consolidated statement of financial position.

#### Receivables

Grants and contributions are recorded and discounted if due over more than one year using risk-free interest rates applicable in the year in which the promise was received.

Amortization of the discount is included in contributions and grants in the consolidated statement of activities. The discount will be recognized as contribution revenue in future years as the discount is amortized over the duration of the contribution period.

An allowance for uncollectible accounts is recorded by management, if necessary, for reimbursable expenses either in dispute with the funding agency or deemed uncollectible. Management has determined that no allowance is necessary as of December 31, 2021 and 2020.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

## 2. Summary of Significant Accounting Policies (continued)

#### Receivables (continued)

At December 31, 2021 and 2020 approximately 48% and 23% of the Foundation's grants and other receivables is due from three and two grantors. At December 31, 2021 and 2020, approximately 99% of the Foundation's contributions receivables is due from three and two contributors.

No other grantors or contributors accounted for more than 10% of grants and other receivables or contributions receivable at December 31, 2021 and 2020.

#### Property and Equipment

Property and equipment are recorded at cost, or if received by donation, at their estimated fair value at the time such items are received. The Foundation's policy is to capitalize property and equipment acquisitions greater than \$5,000. Depreciation is provided using the straight-line method over the estimated useful life of the assets ranging from five to seven years. Leasehold improvements are amortized over the shorter of the life of the lease inclusive of expected renewals or their useful lives which is approximately 10 years.

When assets are disposed of the related accumulated depreciation or amortization, is removed from the appropriate accounts and the resulting gain or loss is included in the consolidated statement of activities.

#### **Deferred Rent**

The Foundation has an operating lease which includes scheduled base rent increases over the terms of the lease. The total amount of rent being charged each year is based on the straight-line method of payments for base rent due over the term of the lease. The Foundation has recorded a deferred rent liability to account for the difference between the actual payments and the straight-line expense, which began to reverse during the year ended December 31, 2020, when actual payments exceeded the straight-line expense.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

## 2. Summary of Significant Accounting Policies (continued)

#### Net Asset Presentation

Net assets of the Foundation are classified based on the presence or absence of donorimposed restrictions. Net assets are comprised of two groups as follows:

**Net assets without donor restrictions:** Amounts that are not subject to usage restrictions based on donor-imposed requirements. This class also includes assets previously restricted where restrictions have expired or been met. These net assets may be used at the discretion of the Foundation's management and Board of Directors (the "Board"). The Board has designated net assets for specified purposes. Board-designated net assets are comprised of the following at December 31,

	2021		2020
NHF Rebranding	\$	550,000	\$ -
CVR Registry		1,225,000	-
Pathway to Cures		3,000,000	-
Research - Bridge Grant		250,000	250,000
Chapter Capacity Building		40,000	-
Upcoming events		6,250	 11,250
	\$	5,071,250	\$ 261,250

**Net assets with donor restrictions:** Assets subject to usage limitations based on donor-imposed or grantor restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Earnings related to restricted net assets will be included in net assets without donor restrictions unless otherwise specifically required to be included in donor restricted net assets by the donor or by applicable state law.

#### Support and Revenue

Revenue is recognized when performance obligations are satisfied. Educational seminars and programs are recognized at the point in time when they are held. Educational and medical literature revenue is comprised of advertising revenues and is recognized at a point in time when print or electronic publications are issued.

Various economic factors affect revenues and cash flows. Revenue and cash flows related to educational seminars and programs and educational and medical literature are generally concurrent.

Related accounts receivable as of December 31, 2021 and 2020 and January 1, 2020 totaled \$20,675, \$59,865 and \$76,902 and included in grants and other receivables. Related deferred revenue as of December 31, 2021 and 2020 and January 1, 2020 totaled \$7,978, \$17,332 and \$5,844 and is included in deferred support and revenue.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 2. Summary of Significant Accounting Policies (continued)

#### Special Events Revenue

Donations made for special events are recognized in the year the donation is made, regardless of when the event takes place based upon the unconditional nature of the donations. In cases where there is a benefit received by the donor, the fair value of the value to be received by the donor is recognized as deferred revenue until the year the event occurs.

#### **Contributions and Grants**

The Foundation recognizes contributions and grants when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Grants and contributions are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets.

For the years ended December 31, 2021 and 2020 approximately 18% and 21% of the Foundation's total support and revenue was provided by one pharmaceutical company. Outstanding receivables due from this grantor at December 31, 2021 and 2020 accounted for 0% and 3% of grants and other receivables.

No other grantors accounted for more than 10% of revenue for the years ended December 31, 2021 and 2020.

#### Research Awards and Grants

The Foundation awards a wide range of grants to various educational and medical institutions for clinical fellowships, innovative research initiatives, bridge grants, clinical career development and health care provider grants. Research grants are funded for 1-3 years. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. The Foundation, therefore, only records the liability and related expenses for unconditional promises to give. Promises to give at December 31, 2021 and 2020 totaled \$1,465,500 and \$1,126,769 and are included in grants payable in the consolidated statement of financial position.

#### Functional Allocation of Expenses

The costs of providing the various programs and support services have been summarized on a functional basis in the consolidated statement of activities. The statement of functional expenses present expenses by function and natural classification. Expenses directly attributable to specific functional areas of the Foundation are reported as expenses of those functional areas while costs that benefit multiple functional areas have been allocated based on time and effort. Indirect costs have been allocated based on time and effort or all or part of the following expenditures: salaries, employee benefits and payroll taxes, pension expense, supplies, printing and other, telephone, occupancy, insurance, equipment rental and maintenance and depreciation and amortization.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

## 2. Summary of Significant Accounting Policies (continued)

#### Income Taxes

NHF is a not-for-profit corporation that is exempt from income tax, other than unrelated business income ("UBIT"), under Section 501 (c)(3) of the Internal Revenue Code of 1986, as amended ("Code"). In addition, NHF has been determined by the Internal Revenue Service ("IRS") not to be a private foundation within the meaning of section 509(a) of the Code.

NHF files IRS Form 990T for its activities which are subject to UBIT. For the years ended December 31, 2021 and 2020, UBIT totaled \$94,869 and \$35,203. These amounts have been included in the consolidated statement of functional expenses under printing and other, for the portion attributable to the production of the Hemaware magazine, both printed and online formats.

#### Accounting for Uncertainty in Income Taxes

The Foundation recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Management has determined that the Foundation had no uncertain tax positions that would require financial statement recognition or disclosure. The Organization is no longer subject to examinations by the applicable taxing jurisdictions for tax years prior to 2018.

# Summarized Comparative Financial Information

The accompanying consolidated financial statements include prior-year summarized comparative information. Accordingly, such information should be read in conjunction with the Foundation's financial statements as of and for the year ended December 31, 2020, from which the summarized comparative financial information was derived.

#### Subsequent Events

Management has evaluated subsequent events for disclosure and/or recognition in the consolidated financial statements through the date that the consolidated financial statements were available to be issued, which date is June 22, 2022.

#### 3. Availability and Liquidity

Management regularly monitors the availability of resources required to meet its operating needs. As part of management's liquidity plan, the Foundation has a policy to structure its financial assets to be available as its general expenses, liabilities, and other obligations come due. For purposes of analyzing resources available to meet general expenses over a twelve-month period, management considers all expenses related to its ongoing activities.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 3. Availability and Liquidity (continued)

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date, comprise the following at December 31,

	2021	2020
Financial assets at year-end without donor restrictions		
Cash and cash equivalents	\$ 8,012,670	\$ 6,929,442
Government grants receivable	42,943	46,408
Grants and other receivables	967,041	577,486
Investments	22,935,609	20,315,480
Total Financial Assets Without Donor Restrictions	31,958,263	27,868,816
Less amounts not available to be used within one year:		
Board designated funds	(5,071,250)	(261,250)
Financial Assets Available to Meet General Expenditures		
Over the Next Twelve Months	\$ 26,887,013	\$ 27,607,566

In addition to financial assets available to meet general expenditures over the next twelve months, the Foundation anticipates collecting sufficient revenue to cover general expenses.

#### 4. Fair Value Measurements

Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820, Fair Value Measurements FASB ASC 820, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurement.) The carrying amounts of cash and cash equivalents included in the accompanying consolidated statement of financial position approximated fair value at December 31, 2021 and 2020 are not presented in the following table. The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 4. Fair Value Measurements (continued)

The asset and liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value.

• Stocks and Mutual Funds: Valued at the closing price reported on the New York Stock Exchange

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth the Foundation's investments, measured at fair value using quoted prices (Level 1) as of December 31,

	2021	2020
	Level 1	Level 1
Common and Preferred Stock		
U.S. large cap equity	\$ -	\$ 673
Mutual Funds - Fixed Income	10,232,787	9,136,198
Mutual Funds - Equity		
U.S.	9,297,541	8,365,632
International	6,012,134	5,595,706
	25,542,462	23,098,209
Investments for Deferred Compensation		
Mutual Funds - U.S.	594,746	676,256
	\$ 26,137,208	\$23,774,465

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 4. Fair Value Measurements (continued)

Return on investments consists of the following for the years ended December 31,

	2021			2020
hatanaat and dividend in anna	Φ.	770 400	Φ	700 074
Interest and dividend income	\$	770,403	\$	730,271
Net realized gains		2,120,737		446,446
Net unrealized (loss) gain		(341,966)		1,623,308
Total Return on Investments		2,549,174		2,800,025
Investment management fees		(42,056)		(35,292)
Return on Investments	\$	2,507,118	\$	2,764,733

#### 5. Contributions Receivable

Unconditional promises to give from donors consists of the following at December 31,

	2021			2020		
Less than one year	\$	80,188	\$	61,388		
One to five years		60,000		120,000		
		140,188		181,388		
Less: Discount to present value		582		1,741		
	\$	139,606	\$	179,647		

Restricted amounts of contributions receivable totaled approximately \$140,000 and \$180,000 as of December 31, 2021 and 2020.

## 6. Property and Equipment

Property and equipment consists of the following at December 31,

	2021			2020		
Furniture, fixtures and equipment	\$	315,305	\$	315,305		
Computers		157,433		157,433		
Leasehold improvements		51,576		51,576		
		524,314		524,314		
Less: Accumulated depreciation						
and amortization		384,302		307,639		
	\$	140,012	\$	216,675		

Depreciation and amortization expense totaled \$76,663 and \$57,530 for the years ended December 31, 2021 and 2020.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

# 7. Paycheck Protection Program Loan

On April 24, 2020, the Foundation received loan proceeds in the amount of \$1,398,100 under the Paycheck Protection Program (the "PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act"), provides for loans to qualifying entities for amounts up to 2.5 times their 2019 average monthly payroll expenses of the qualifying entity. On March 30, 2021, the Foundation received loan proceeds in the amount of \$1,541,013 under Second Draw provisions of the PPP as authorized by the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act (the "Economic Aid Act"). The Second Draw provisions of the Economic Aid Act provides for loans to qualifying entities for amounts up to 2.5 or 3.5 times their 2019 or 2020 average monthly payroll expenses. The PPP loans bear an interest rate of 1% per annum.

All or a portion of the PPP loans principal and accrued interest are forgivable as long as the borrower uses the loan proceeds for eligible purposes, as described in the CARES Act as amended by the Economic Aid Act, over a period between eight to twenty-four weeks from the date the loan proceeds are received (the "Covered Period"). The amount of loan forgiveness could be reduced if the borrower terminates employees or reduces salaries below a certain threshold during the Covered Period and does not qualify for certain safe harbors. On April 16, 2021, the SBA has notified the Foundation that the First Draw PPP loan has been fully forgiven and is included in Paycheck Protection Program loan forgiveness in the 2021 consolidated statement of activities.

As of December 31, 2021, the Second Draw PPP loan is recognized as debt in the consolidated statement of financial position. The Foundation will recognize the income from the forgiveness of the Second Draw PPP loan when it receives the notification of forgiveness from the SBA in accordance with Accounting Standards Codification ("ASC") 470, *Debt*.

#### 8. Grants Payable

The Foundation has agreements with various institutions that are payable in installments. These unconditional grant agreements require the institutions to continue appropriate performance and provide certain financial and non-financial reports to the Foundation. Outstanding grant commitments payable are as follows as of December 31,

		2021	2020		
	_				
Less than one year	\$	865,500	\$	762,019	
One to five years		600,000	_	364,750	
	\$	1,465,500	\$	1,126,769	

At December 31, 2021 and 2020, management determined a present value discount would be insignificant and elected not to recognize a discount.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 9. Retirement Benefit Plans

The Foundation has a defined contribution plan organized under Section 403(b) of the Internal Revenue Code administered by TIAA-CREF Individual and Institutional Services, Inc. covering substantially all of its employees. The Foundation makes contributions for each participant in the amount of a stated percentage of annual compensation based on the number of years such participant is in the employ of the Foundation. Employees also may contribute to another 403(b) plan subject to the maximum annual contribution limit prescribed by the Employee Retirement Income Security Act of 1974 guidelines. The Foundation also provides a nonqualified deferred compensation plan for certain executives that operate under Section 457(b) of the Internal Revenue Code. For the years ended December 31, 2021 and 2020, expenses for benefit plans totaled \$554,241 and \$505,172 and are included in pension expense in the consolidated statement of functional expenses.

#### 10. Lease Commitments

The Foundation entered into five operating lease agreements for office space commencing on various dates between April 2015 and January 2020 and expiring through August 2025. The leases require monthly payments totaling approximately \$59,300 as of December 31, 2021. The Foundation entered into two operating lease agreements for office equipment commencing in June 2017 and January 2018 and expiring through August 2022. The leases require monthly payments totaling approximately \$5,210 as of December 31, 2021.

Future minimum rental payments under these operating leases, inclusive of the effect of the office lease escalation clause, are as follows for the years ending December 31,

2022	\$ 729,378
2023	697,182
2024	709,177
2025	482,086
	\$ 2,617,823

For the years ended December 31, 2021 and 2020, rent expense, including real estate taxes, totaled \$716,345 and \$711,166 and is included in occupancy in the consolidated statement of functional expenses.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 11. Net Assets With Donor Restrictions

Net assets with donor restrictions represent contributions and grants received, and income related to the following at December 31,

	2021	2020
Purpose or Time Restrictions Endowments		
Research - unappropriated endowment earnings	\$ 646,385	\$ 483,771
Dale Smith Endowment Fund	250,000	250,000
Hemophilia of Georgia Endowment Fund	1,250,000	1,250,000
	1,500,000	1,500,000
Total Endowments	2,146,385	1,983,771
Research	4,507,927	840,024
Health education and training	2,718,128	3,612,166
Chapter services	1,183,578	1,183,322
Community services	2,765,342	1,594,870
	11,174,975	7,230,382
Total Net Assets With Donor Restrictions	\$ 13,321,360	\$ 9,214,153

Research endowments are subject to appropriation and expenditure when a specified event occurs. The Dale Smith Endowment Fund and Hemophilia of Georgia Endowment Fund are perpetual in nature and earnings from each of the endowment funds are subject to the endowment spending policy and appropriation.

#### 12. Net Assets Released from Restrictions

Net assets with donor restrictions were released from net assets with donor restrictions by incurring expenses satisfying the following restricted purposes or by the passage of time:

		2021	 2020
Satisfaction of Purpose Restrictions	<u>-</u>		
Research	\$	817,345	\$ 1,213,547
Health education and training		1,231,203	2,813,261
Chapter services		125,914	2,160,303
Community services		1,120,485	 2,943,037
	\$	3,294,947	\$ 9,130,148

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 13. Endowment Funds

The Foundation maintains donor-restricted funds whose purpose is to provide long-term support for its qualifying fellowships and research programs. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The Board has interpreted the New York Prudent Management of Institutional Funds Act ("NYPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Foundation classifies as perpetual net assets with donor restrictions (a) the original value of gifts donated to the perpetual endowment, (b) original gift of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity is classified as purpose restricted net assets until those amounts are appropriated for expenditure by the Board in a manner consistent with the standard of prudence prescribed by NYPMIFA.

#### **Investment Objectives**

The Foundation has adopted an investment policy that primarily emphasizes the preservation of the capital and secondarily maximizes the total return. Investment returns are expected to provide adequate funds to sufficiently support designated needs and preserve or enhance the real value of the Foundation. Additionally, the Foundation requires the strategic asset allocation to be reviewed annually to maximize the diversity of the investments and to minimize risk. In establishing the investment objectives of the Foundation, the finance committee of the Board has taken into account the time horizon available for investment, the nature of the Foundation's cash flows and liabilities, and other factors that impact the Foundation's risk tolerance.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term objectives, the Foundation will ensure appropriate diversification to marketable equity securities. There shall be no Securities and Exchange Commission unregistered securities, private placement, venture capital, or direct investments in real or personal property. Approved investments include among others equity securities and fixed income securities.

## Spending Policy

The Foundation determines the appropriation on an annual basis for expenditure at the rate up to 4% of the fund's average fair value over the most recent thirty-six-month period taking into consideration relevant economic, investment, and financial conditions. Net amounts available for release accumulated from previous years total \$646,385 and \$483,771 as of December 31, 2021 and 2020, and are recorded as net assets with donor restrictions until designated as research awards.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 13. Endowment Funds (continued)

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2021 and 2020, there were no underwater endowments.

#### Changes in Donor-Restricted Endowment Net Assets

	2021	2020
Balance - beginning of year	\$ 1,983,771	\$ 1,795,609
Investment return	211,918	203,554
Spend rate appropriation	(49,304)	 (15,392)
Balance - end of year	<u>\$ 2,146,385</u>	\$ 1,983,771

#### 14. COVID-19

The full impact of the COVID-19 outbreak continues to evolve as of the date that these consolidated financial statements were available for issuance. COVID-19 remains a rapidly evolving situation. The full duration and extent of the impact of COVID-19 on the Foundation and financial results will depend on future development, including the duration and spread of the outbreak. Therefore, the full extent of any adverse impact on the changes in net assets, financial position and cash flows for the remainder of 2022 and beyond cannot be reasonably estimated at this time. However, the Foundation has taken steps to maintain its financial liquidity and flexibility.

\* \* \* \* \*

Supplementary Information December 31, 2021

Central Ohio Chapter

# Statement of Financial Position December 31, 2021

(With summarized totals at December 31, 2020)

				2021				2020			
	Wit	hout Donor	Wi	th Donor							
	Re	estrictions	Re	Restrictions		Total		Total			
ASSETS											
Cash and cash equivalents	\$	342,837	\$	48,638	\$	391,475	\$	276,418			
Grants and other receivables		39,950		-		39,950		64,665			
Intercompany receivable		62,205		-		62,205		-			
Prepaid expenses and other assets						<u>-</u>		2,657			
	\$	444,992	\$	48,638	\$	493,630	\$	343,740			
LIABILITIES AND NET ASSETS											
Liabilities											
Accounts payable	\$	241	\$	-	\$	241	\$	-			
Intercompany payable		<u>-</u>						14,129			
Total Liabilities		241				241		14,129			
Net Assets											
Without Donor Restrictions											
Undesignated		444,751		-		444,751		311,221			
Board-designated		<u>-</u>		-				5,000			
Total Net Assets Without Donor Restrictions		444,751		-		444,751		316,221			
With Donor Restrictions											
Restricted by purpose or time				48,638		48,638		13,390			
Total Net Assets		444,751		48,638		493,389		329,611			
	\$	444,992	\$	48,638	\$	493,630	\$	343,740			

Central Ohio Chapter

# Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

		2020				
	With	out Donor	Wit	th Donor		
	Res	strictions	Re	strictions	 Total	 Total
SUPPORT AND REVENUE						
Special events revenue	\$	30,167	\$	-	\$ 30,167	\$ 34,177
Contributions and grants		109,423		90,088	199,511	279,789
Revenues generated from NHF and chapters		16,900		-	16,900	8,250
Educational/medical literature		42,850		-	42,850	26,134
Net assets released from restrictions		54,840		(54,840)	 <u>-</u>	 
Total Support and Revenue		254,180		35,248	 289,428	 348,350
EXPENSES						
Program Services						
Health education and training		27,647		_	27,647	26,286
Community services		73,156		_	73,156	115,282
Total Program Services		100,803			100,803	141,568
Supporting Services						
Management and general		16,447		-	16,447	23,819
Fundraising		8,400		-	8,400	12,522
Total Supporting Services		24,847			24,847	36,341
Total Expenses		125,650		-	125,650	 177,909
Change in Net Assets		128,530		35,248	163,778	170,441
NET ASSETS						
Beginning of year		316,221		13,390	 329,611	 159,170
End of year	\$	444,751	\$	48,638	\$ 493,389	\$ 329,611

Central Ohio Chapter

# Statement of Functional Expenses Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

							2	2021							2020
		Р	rograr	n Services					Suppo	rting Serv	ices				
	Health	n Education	Co	mmunity	Tota	l Program	Mar	nagement			Total	Supporting		Total	
	and	Training	S	ervices		Services	and	General	Fun	draising		Services	E	xpenses	 Total
Salaries	\$	14,628	\$	15,397	\$	30,025	\$	4,619	\$	3,849	\$	8,468	\$	38,493	\$ 64,918
Employee benefits and payroll taxes		1,413		1,488		2,901		446		372		818		3,719	4,822
Pension expense		667		702		1,369		211		176		387		1,756	 1,460
Total Salaries and Related Expenses		16,708		17,587		34,295		5,276		4,397		9,673		43,968	71,200
Supplies		2,147		12		2,159		2,644		349		2,993		5,152	4,088
Printing		-		4,509		4,509		371		-		371		4,880	7,648
Telephone		-		-		-		1,174		-		1,174		1,174	2,455
Occupancy		-		-		-		-		-		-		-	7,344
Equipment rental and maintenance		-		1,980		1,980		-		-		-		1,980	4,673
Travel, conferences and conventions		8,374		-		8,374		1,810		3,654		5,464		13,838	9,049
Accounting and auditing		-		-		-		800		-		800		800	500
Consulting and professional fees		250		3,520		3,770		-		-		-		3,770	3,250
Membership dues		-		577		577		1,301		-		1,301		1,878	1,889
Awards and grants		-		44,706		44,706		1,500		-		1,500		46,206	63,702
Postage and shipping		168		265		433		886		-		886		1,319	1,256
Banking fees						-		685				685		685	 855
Total Expenses	\$	27,647	\$	73,156	\$	100,803	\$	16,447	\$	8,400	\$	24,847	\$	125,650	\$ 177,909

Idaho Chapter

# Statement of Financial Position December 31, 2021

(With summarized totals at December 31, 2020)

				2021				2020		
	Wit	hout Donor	Wi	th Donor						
	Re	estrictions	Re	strictions	Total			Total		
ASSETS										
Cash and cash equivalents	\$	265,447	\$	25,128	\$	290,575	\$	186,283		
Grants and other receivables		1,750		-		1,750		6,200		
Prepaid expenses and other assets		-		-		-		2,600		
Security deposits		500				500		500		
	\$	267,697	\$	25,128	\$	292,825	\$	195,583		
LIABILITY AND NET ASSETS Liability Intercompany payable	\$	54,926	\$	_	\$	54,926	\$	16,880		
ппетеопрану рауавіе	<u>+</u>	0.,020	<u>+</u>		<del>*</del>	0.,020	<del>*</del>	. 0,000		
Net Assets										
Without donor restrictions - undesignated With donor restrictions - restricted by purpose		212,771		-		212,771		147,765		
or time		-		25,128		25,128		30,938		
Total Net Assets		212,771		25,128		237,899		178,703		
	\$	267,697	\$	25,128	\$	292,825	\$	195,583		

Idaho Chapter

# Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

				2021				2020			
	With	Without Donor With Donor									
	Re	strictions	Re	strictions		Total		Total			
SUPPORT AND REVENUE											
Special events revenue	\$	17,647	\$	-	\$	17,647	\$	19,561			
Contributions and grants		61,540		83,876		145,416		172,912			
Revenues generated from NHF and chapters		22,750		-		22,750		8,600			
Educational/medical literature		23,450		-		23,450		16,000			
Net assets released from restrictions		89,686		(89,686)		<u> </u>					
Total Support and Revenue		215,073		(5,810)		209,263		217,073			
EXPENSES											
Program Services											
Health education and training		56,269		-		56,269		57,673			
Community services		50,483		<u> </u>		50,483		52,505			
Total Program Services		106,752		<u>-</u>		106,752		110,178			
Supporting Services											
Management and general		35,629		-		35,629		33,349			
Fundraising		7,686				7,686		18,823			
Total Supporting Services		43,315		<u> </u>		43,315		52,172			
Total Expenses		150,067		<u>-</u>		150,067		162,350			
Change in Net Assets		65,006		(5,810)		59,196		54,723			
NET ASSETS											
Beginning of year		147,765		30,938		178,703		123,980			
End of year	\$	212,771	\$	25,128	\$	237,899	\$	178,703			

Idaho Chapter

# Statement of Functional Expenses Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

	2021													2020		
		Р	rograr	n Services				(	Suppor	ting Service	ces					
	Health	n Education	Co	mmunity	Tot	al Program	Management Total Supporti									
	and	Training	S	ervices		Services	and	d General	Fun	ndraising	S	ervices		Total		Total
Salaries	\$	21,436	\$	27,194	\$	48,630	\$	13,607	\$	5,796	\$	19,403	\$	68,033	\$	92,157
Employee benefits and payroll taxes		1,880		2,347		4,227		1,188		526		1,714		5,941		8,064
Pension expense		1,292		1,353		2,645		783		487		1,270		3,915		1,942
Total Salaries and Related Expenses		24,608		30,894		55,502		15,578		6,809		22,387		77,889		102,163
Supplies		3,372		4,988		8,360		2,511		193		2,704		11,064		4,422
Printing		880		4,827		5,707		310		-		310		6,017		4,929
Telephone		-		-,021		0,707		3,363		_		3,363		3,363		3,840
Occupancy		_		_		_		7,750		_		7,750		7,750		8,363
Insurance		20		274		294		7,700		_		7,700		294		-
Equipment rental and maintenance		-		-		204		1,550		_		1,550		1,550		5,306
Travel, conferences and conventions		26,253		3,682		29,935		251		533		784		30,719		16,875
Accounting and auditing		20,200		0,002		20,000		500		-		500		500		675
Consulting and professional fees		_		_		_		280		_		280		280		3,118
Membership dues		_		_		_		1,120		_		1,120		1,120		1,759
Awards and grants		250		4,650		4,900		750		_		750		5,650		7,231
Postage and shipping		886		1,165		2,051		362		151		513		2,564		2,934
Banking fees		-		3		2,001		1,304		131		1,304		1,307		735
G	Φ.	56,269	•	50,483	\$	106,752	•	35,629	\$	7,686	\$	43,315	\$	150,067	\$	162,350
Total Expenses	φ	50,209	Φ	50,405	φ	100,732	Φ	55,029	φ	1,000	φ	40,010	Φ	150,007	Φ	102,330

Nevada Chapter

# Statement of Financial Position December 31, 2021

(With summarized totals at December 31, 2020)

				2021			2020		
	Wit	hout Donor	Wi	th Donor					
	Re	estrictions	Re	estrictions		Total	Total		
ASSETS									
Cash and cash equivalents	\$	639,753	\$	36,765	\$	676,518	\$ 596,793		
Grants and other receivables		41,250		-		41,250	70,455		
Prepaid expenses and other assets		21,208		-		21,208	33,933		
Security deposits		1,800				1,800	 1,800		
	\$	704,011	\$	36,765	\$	740,776	\$ 702,981		
LIABILITIES AND NET ASSETS									
Liabilities									
Accounts payable	\$	-	\$	-	\$	-	\$ -		
Deferred support and revenue		200		-		200	-		
Intercompany payable		60,997				60,997	 83,425		
Total Liabilities		61,197			_	61,197	 83,425		
Net Assets									
Without donor restrictions - undesignated		642,814		-		642,814	525,407		
With donor restrictions - restricted by purpose							•		
or time		_		36,765		36,765	94,149		
Total Net Assets	_	642,814		36,765		679,579	619,556		
	\$	704,011	\$	36,765	\$	740,776	\$ 702,981		

Nevada Chapter

2020

# Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

2021 Without Donor With Donor

	Without Donor			ith Donor				
	Re	estrictions	Re	estrictions		Total		Total
SUPPORT AND REVENUE								
Special events revenue	\$	88,979	\$		\$	88,979	\$	117,314
Contributions and grants	Ψ	248,435	Ψ	- 77,768	Ψ	326,203	Ψ	372,184
Revenues generated from NHF and chapters		48,850		11,100		48,850		16,250
Educational/medical literature		,		-		•		•
Other income		14,400 20		-		14,400 20		26,269 29
Net assets released from restrictions		135,152		- (135,152)		20		29
		535,836				478,452		532,046
Total Support and Revenue		333,636	-	(57,384)		470,432		332,040
EXPENSES								
Program Services								
Health education and training		79,869		_		79,869		75,649
Community services		197,132		-		197,132		183,844
Total Program Services		277,001		-		277,001		259,493
-		_				_		
Supporting Services								
Management and general		66,356		-		66,356		53,052
Fundraising		75,072				75,072		83,736
Total Supporting Services		141,428				141,428		136,788
Total Expenses		418,429		_		418,429		396,281
Change in Net Assets		117,407		(57,384)		60,023		135,765
NET ASSETS								
Beginning of year		525,407		94,149		619,556		483,791
End of year	\$	642,814	\$	36,765	\$	679,579	\$	619,556

Nevada Chapter

# Statement of Functional Expenses Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

	2021												2020		
	Program Services						Supporting Services								 
	Health Education and Training		Community Services		Total Program Services		Management and General		Total			Supporting			
									Fundraising		Services		Total		 Total
Salaries	\$	45,054	\$	68,665	\$	113,719	\$	9,811	\$	29,076	\$	38,887	\$	152,606	\$ 162,489
Employee benefits and payroll taxes		20,174		32,663		52,837		4,362		12,485		16,847		69,684	75,065
Pension expense		1,734		2,696		4,430		229		664		893		5,323	 5,948
Total Salaries and Related Expenses		66,962		104,024		170,986		14,402		42,225		56,627		227,613	243,502
Supplies		7,586		6,131		13,717		11,286		11,176		22,462		36,179	23,899
Printing		22		5,937		5,959		64		446		510		6,469	12,607
Telephone		-		3,074		3,074		4,504		-		4,504		7,578	4,779
Occupancy		-		-		-		17,840		-		17,840		17,840	16,757
Insurance		-		-		-		-		-		-		-	25
Equipment rental and maintenance		-		-		-		6,736		-		6,736		6,736	10,363
Travel, conferences and conventions		3,192		22,504		25,696		4,198		6,126		10,324		36,020	17,340
Accounting and auditing		-		-		-		1,200		-		1,200		1,200	1,100
Consulting and professional fees		250		21,625		21,875		-		8,350		8,350		30,225	26,600
Membership dues		206		3,010		3,216		3,933		-		3,933		7,149	4,633
Awards and grants		-		29,259		29,259		1,500		-		1,500		30,759	26,637
Postage and shipping		1,651		1,568		3,219		662		1,669		2,331		5,550	5,921
Employment recruiting		-		-		-		-		-		-		-	370
Banking fees				<u>-</u>		<u> </u>		31		5,080		5,111		5,111	 1,748
Total Expenses	\$	79,869	\$	197,132	\$	277,001	\$	66,356	\$	75,072	\$	141,428	\$	418,429	\$ 396,281

Colorado Chapter

# Statement of Financial Position December 31, 2021 (With summarized totals at December 31, 2020)

	2021							2020		
	Without Donor Restrictions		Wi	th Donor						
			Re	strictions	Total		Total			
ASSETS										
Cash and cash equivalents	\$	765,346	\$	16,482	\$	781,828	\$	496,295		
Grants and other receivables		80,366		-		80,366		174,025		
Prepaid expenses and other assets		1,625		-		1,625		16,270		
	\$	847,337	\$	16,482	\$	863,819	\$	686,590		
LIABILITIES AND NET ASSETS										
Liabilities										
Accounts payable	\$	4,500	\$	-	\$	4,500	\$	-		
Intercompany payable		132,484				132,484		30,736		
Total Liabilities		136,984		<del>-</del>		136,984		30,736		
Net Assets										
Without donor restrictions - undesignated		710,353		-		710,353		622,843		
With donor restrictions - restricted by purpose										
or time				16,482		16,482		33,011		
Total Net Assets		710,353		16,482		726,835		655,854		
	\$	847,337	\$	16,482	\$	863,819	\$	686,590		

Colorado Chapter

# Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

		2020					
	Without Donor		Wi	th Donor			
	Restrictions		Restrictions		Total		 Total
SUPPORT AND REVENUE							
Special events revenue	\$	68,886	\$	-	\$	68,886	\$ 44,940
Contributions and grants		339,162		30,166		369,328	422,340
Revenues generated from NHF and chapters		35,900		-		35,900	12,750
Educational/medical literature		20,332		-		20,332	17,332
Net assets released from restrictions	46,695			(46,695)			
Total Support and Revenue		510,975		(16,529)		494,446	 497,362
EXPENSES							
Program Services							
Health education and training		116,667		-		116,667	110,151
Community services		202,985				202,985	182,209
Total Program Services		319,652		<u>-</u>		319,652	 292,360
Supporting Services							
Management and general		80,559		-		80,559	55,496
Fundraising		23,254				23,254	 9,588
Total Supporting Services		103,813				103,813	 65,084
Total Expenses		423,465		<u>-</u>		423,465	 357,444
Change in Net Assets		87,510		(16,529)		70,981	139,918
NET ASSETS							
Beginning of year		622,843		33,011		655,854	 515,936
End of year	\$	710,353	\$	16,482	\$	726,835	\$ 655,854

Colorado Chapter

### Statement of Functional Expenses Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

	2021															2020
		Р	rogra	m Services					Suppo	orting Servi	ces					
	Health	n Education	C	ommunity	Tot	al Program	Mar	nagement			Total	Supporting				
	and	d Training		Services		Services		d General	Fu	ndraising		Services		Total		Total
Salaries	\$	34,731	\$	99,025	\$	133,756	\$	35,920	\$	8,023	\$	43,943	\$	177,699	\$	150,078
Employee benefits and payroll taxes	·	8,671	·	24,914	•	33,585	·	6,787	•	2,042	•	8,829	·	42,414	·	37,669
Pension expense		892		2,508		3,400		734		211		945		4,345		1,245
Total Salaries and Related Expenses		44,294		126,447		170,741		43,441		10,276		53,717		224,458		188,992
Supplies		22,250		12,887		35,137		2,149		147		2,296		37,433		21,036
Printing		239		337		576		875		1,388		2,263		2,839		825
Telephone		-		_		-		3,542		-		3,542		3,542		5,381
Occupancy		-		-		-		21,318		-		21,318		21,318		21,218
Insurance		-		2,464		2,464		-		-		-		2,464		-
Equipment rental and maintenance		-		1,548		1,548		682		-		682		2,230		6,990
Travel, conferences and conventions		37,462		5,330		42,792		2,124		1,325		3,449		46,241		33,876
Accounting and auditing		-		-		-		1,100		-		1,100		1,100		1,375
Consulting and professional fees		3,184		24,151		27,335		335		7,495		7,830		35,165		38,825
Membership dues		6,750		1,873		8,623		2,831		-		2,831		11,454		8,053
Awards and grants		51		26,436		26,487		1,500		-		1,500		27,987		24,517
Postage and shipping		2,437		1,512		3,949		377		33		410		4,359		4,665
Banking fees		<u>-</u>				_		285		2,590		2,875		2,875		1,691
Total Expenses	\$	116,667	\$	202,985	\$	319,652	\$	80,559	\$	23,254	\$	103,813	\$	423,465	\$	357,444

Nebraska Chapter

# Statement of Financial Position December 31, 2021

(With summarized totals at December 31, 2020)

				2020				
	Wit	hout Donor	Wi	th Donor				
	Re	strictions	Re	strictions		Total		Total
ASSETS								
Cash and cash equivalents	\$	350,935	\$	15,000	\$	365,935	\$	286,657
Grants and other receivables		500		-		500		10,600
Prepaid expenses and other assets		2,440		-		2,440		1,657
Security deposits		599				599		599
	\$	354,474	\$	15,000	\$	369,474	\$	299,513
LIABILITIES AND NET ASSETS								
Liabilities								
Accounts payable	\$	311	\$	-	\$	311	\$	-
Intercompany payable		59,950				59,950		21,144
Total Liabilities		60,261		<u>-</u>		60,261		21,144
Net Assets								
Without donor restrictions - undesignated With donor restrictions - restricted by purpose		294,213		-		294,213		273,682
or time		-		15,000		15,000		4,687
Total Net Assets		294,213		15,000		309,213		278,369
	\$	354,474	\$	15,000	\$	369,474	\$	299,513

Nebraska Chapter

# Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

			2020					
		nout Donor		th Donor				
	Re	estrictions	Re	strictions		Total		Total
SUPPORT AND REVENUE								
Special events revenue	\$	50,957	\$	-	\$	50,957	\$	32,180
Contributions and grants		77,968		84,555		162,523		145,467
Contributions from federal campaign		11,811		-		11,811		7,220
Revenues generated from NHF and chapters		25,700		-		25,700		9,000
Investment income		35		-		35		59
Publication income		20,500		-		20,500		14,676
Net assets released from restrictions		74,242		(74,242)				
Total Support and Revenue		261,213		10,313		271,526		208,602
EXPENSES								
Program Services								
Health education and training		93,985		-		93,985		66,272
Community services		48,084				48,084		42,205
Total Program Services		142,069		<u>-</u>		142,069		108,477
Supporting Services								
Management and general		61,389		-		61,389		47,098
Fundraising		37,224		-		37,224		55,154
Total Supporting Services		98,613		<u>-</u>		98,613		102,252
Total Expenses		240,682		<u> </u>		240,682		210,729
Change in Net Assets		20,531		10,313		30,844		(2,127)
NET ASSETS								
Beginning of year		273,682		4,687		278,369		280,496
End of year	\$	294,213	\$	15,000	\$	309,213	\$	278,369

Nebraska Chapter

# Statement of Functional Expenses Year Ended December 31, 2021

(With summarized totals for the year ended December 31, 2020)

							20	021						2020
		Р	rograr	n Services				Ş	Suppo	rting Service	ces			
	Health	Education	Co	mmunity	Tot	al Program	Mar	nagement			Total	Supporting		
	and	Training	S	ervices		Services	and	d General	Fu	ndraising	S	ervices	 Total	 Total
Salaries	\$	43,393	\$	23,247	\$	66,640	\$	19,084	\$	19,473	\$	38,557	\$ 105,197	\$ 109,557
Employee benefits and payroll taxes		18,351		13,251		31,602		9,955		10,316		20,271	51,873	61,929
Pension expense		2,611		1,981		4,592		1,170		1,515		2,685	7,277	5,716
Total Salaries and Related Expenses		64,355		38,479		102,834		30,209		31,304		61,513	 164,347	 177,202
Supplies		1,595		3,030		4,625		3,203		1,473		4,676	9,301	6,986
Printing		371		420		791		400		26		426	1,217	510
Telephone		-		-		-		3,677		-		3,677	3,677	3,555
Occupancy		-		-		-		7,302		-		7,302	7,302	7,302
Equipment rental and maintenance		-		-		-		1,548		-		1,548	1,548	1,722
Travel, conferences and conventions		23,789		1,287		25,076		7,174		2,627		9,801	34,877	3,711
Accounting and auditing		-		-		-		500		-		500	500	775
Consulting and professional fees		3,250		485		3,735		2,500		60		2,560	6,295	543
Membership dues		-		1,092		1,092		581		68		649	1,741	1,175
Awards and grants		-		3,022		3,022		2,500		-		2,500	5,522	3,613
Postage and shipping		625		266		891		616		139		755	1,646	2,755
Banking fees				3		3		1,179		1,527		2,706	 2,709	 880
Total Expenses	\$	93,985	\$	48,084	\$	142,069	\$	61,389	\$	37,224	\$	98,613	\$ 240,682	\$ 210,729

West Virginia Chapter

## Statement of Financial Position December 31, 2021

(With summarized totals at December 31, 2020)

				2020				
	Witl	hout Donor	W	ith Donor				
	Re	strictions	Re	strictions		Total		Total
ASSETS								
Cash and cash equivalents	\$	199,934	\$	156,703	\$	356,637	\$	266,185
Grants and other receivables		5,500		-		5,500		11,295
Prepaid expenses and other assets		7,993				7,993		11,338
	\$	213,427	\$	156,703	\$	370,130	\$	288,818
LIABILITIES AND NET ASSETS								
Liabilities								
Deferred support and revenue	\$	1,000	\$	-	\$	1,000	\$	4,572
Intercompany payable	-	17,465		<u> </u>		17,465		14,143
Total Liabilities		18,465		<u>-</u>		18,465		18,715
Net Assets								
Without donor restrictions - undesignated		194,962		_		194,962		150,704
With donor restrictions - restricted by purpose								
or time		-		156,703		156,703		119,399
Total Net Assets		194,962		156,703		351,665		270,103
	¢	012 407	ď	156 702	φ	270 120	ф	200 010
	Þ	213,427	\$	156,703	\$	370,130	\$	288,818

West Virginia Chapter

# Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

				2020				
	With	nout Donor	W	ith Donor				
	Re	strictions	Re	strictions	Total			Total
SUPPORT AND REVENUE		_						
Special events revenue	\$	20,143	\$	-	\$	20,143	\$	41,872
Contributions and grants		78,167		94,640		172,807		287,162
Revenues generated from NHF and chapters		14,521		-		14,521		750
Contributions from federal campaign		-		-		-		195
Educational/medical literature		18,572		-		18,572		21,928
Net assets released from restrictions		57,336		(57,336)				<u>-</u>
Total Support and Revenue		188,739		37,304		226,043		351,907
EXPENSES								
Program Services								
Health education and training		20,990		-		20,990		29,185
Community services		77,294		_		77,294		79,250
Total Program Services		98,284				98,284		108,435
Supporting Services								
Management and general		35,641		-		35,641		19,485
Fundraising		10,556				10,556		20,412
Total Supporting Services		46,197		_		46,197		39,897
Total Expenses		144,481		<u>-</u>		144,481		148,332
Change in Net Assets		44,258		37,304		81,562		203,575
NET ASSETS								
Beginning of year		150,704		119,399		270,103		66,528
End of year	\$	194,962	\$	156,703	\$	351,665	\$	270,103

West Virginia Chapter

### Statement of Functional Expenses Year Ended December 31, 2021 (With summarized totals for the Year Ended December 31, 2020)

	2021												
	F	rogram Services		(	Supporting Servic	es							
	Health Education	Community	Total Program	Management		Total Supporting							
	and Training	Services	Services	and General Fundraising		Services	Total	Total					
Salaries	\$ 8,279	\$ 34,995	\$ 43,274	\$ 13,696	\$ 6,763	\$ 20,459	\$ 63,733	\$ 68,362					
Employee benefits and payroll taxes	3,694	14,494	18,188	5,262	2,442	7,704	25,892	41,596					
Pension expense	122	513	635	219	50	269	904	589					
Total Salaries and Related Expenses	12,095	50,002	62,097	19,177	9,255	28,432	90,529	110,547					
Supplies	569	3,333	3,902	1,984	535	2,519	6,421	7,920					
Printing	-	2,120	2,120	749	-	749	2,869	1,514					
Telephone	-	-	-	3,574	-	3,574	3,574	2,989					
Insurance	-	304	304	-	-	-	304	_					
Equipment rental and maintenance	-	_	-	3,375	-	3,375	3,375	1,650					
Travel, conferences and conventions	3,326	1,408	4,734	2,050	741	2,791	7,525	14,043					
Accounting and auditing	-	-	-	923	-	923	923	200					
Consulting and professional fees	-	6,999	6,999	28	-	28	7,027	_					
Membership dues	-	785	785	1,890	-	1,890	2,675	2,642					
Awards and grants	5,000	11,918	16,918	250	-	250	17,168	3,444					
Postage and shipping	-	425	425	646	25	671	1,096	2,446					
Banking fees	<u>-</u> _	<u> </u>		995	<u>-</u> _	995	995	937					
Total Expenses	\$ 20,990	\$ 77,294	\$ 98,284	\$ 35,641	\$ 10,556	\$ 46,197	\$ 144,481	\$ 148,332					

Hawaii Chapter

# Statement of Financial Position December 31, 2021

(With summarized totals at December 31, 2020)

				2021		2020		
	Wit	hout Donor	Wit	h Donor				
	Re	estrictions	Res	strictions	Total		Total	
ASSETS					 			
Cash and cash equivalents	\$	476,132	\$	4,332	\$ 480,464	\$	357,343	
Grants and other receivables		3,000		-	3,000		12,000	
Prepaid expenses and other assets		17,903		<u>-</u>	17,903		20,694	
	\$	497,035	\$	4,332	\$ 501,367	\$	390,037	
LIABILITIES AND NET ASSETS								
Liabilities								
Accounts payable	\$	61	\$	-	\$ 61	\$	2,503	
Deferred support and revenue		-		-	-		6,750	
Intercompany payable		57,430		<u>-</u>	57,430		8,162	
Total Liabilities	_	57,491			57,491		17,415	
Net Assets								
Without donor restrictions - undesignated		433,294		-	433,294		344,725	
Without donor restrictions Board-designated With donor restrictions -		6,250		-	6,250		-	
Restricted by purpose or time		-		4,332	4,332		27,897	
Total Net Assets		439,544		4,332	443,876		372,622	
	\$	497,035	\$	4,332	\$ 501,367	\$	390,037	

Hawaii Chapter

# Statement of Activities Year Ended December 31, 2021 (With summarized totals for the year ended December 31, 2020)

				2020			
	With	nout Donor	Wi	th Donor			
	Re	strictions	Re	strictions		Total	Total
SUPPORT AND REVENUE							
Special events revenue	\$	36,528	\$	-	\$	36,528	\$ 47,877
Contributions and grants		73,844		70,435		144,279	196,695
Revenues generated from NHF and chapters		21,421		-		21,421	16,600
Educational/medical literature		16,250		-		16,250	18,125
Net assets released from restrictions		94,000		(94,000)			 
Total Support and Revenue		242,043		(23,565)		218,478	 279,297
EXPENSES							
Program Services							
Health education and training		33,186		-		33,186	56,732
Community services		71,654				71,654	 90,129
Total Program Services		104,840		<u>-</u>		104,840	 146,861
Supporting Services							
Management and general		22,222		-		22,222	33,765
Fundraising		20,162				20,162	 27,014
Total Supporting Services		42,384				42,384	 60,779
Total Expenses		147,224				147,224	 207,640
Change in Net Assets		94,819		(23,565)		71,254	71,657
NET ASSETS							
Beginning of year		344,725		27,897		372,622	 300,965
End of year	\$	439,544	\$	4,332	\$	443,876	\$ 372,622

Hawaii Chapter

### Statement of Functional Expenses Year Ended December 31, 2021 (With summarized totals for the Year Ended December 31, 2020)

	2021														2020	
		Р	rogra	m Services				5	Suppo	rting Servi	ces					
	Healtl	n Education	Co	mmunity	Tota	al Program	Mar	nagement			Total	Supporting				
	and	l Training	S	ervices		Services	and	General	Fur	ndraising	Services			Total		Total
Salaries	\$	21,228	\$	33,343	\$	54,571	\$	3,420	\$	13,337	\$	16,757	\$	71,328	\$	94,974
Employee benefits and payroll taxes		9,244		14,902		24,146		1,628		5,961		7,589		31,735		48,919
Pension expense		136		175		311		8		70		78		389		3,389
Total Salaries and Related Expenses		30,608		48,420		79,028	_	5,056		19,368		24,424	_	103,452	_	147,282
Supplies		2,011		2,400		4,411		3,410		53		3,463		7,874		5,938
Printing		-		537		537		1,824		-		1,824		2,361		4,334
Telephone		-		-		-		2,027		-		2,027		2,027		2,273
Equipment rental and maintenance		-		1,980		1,980		230		-		230		2,210		3,789
Travel, conferences and conventions		150		14,367		14,517		2,217		318		2,535		17,052		29,150
Accounting and auditing		-		-		-		700		-		700		700		3,875
Membership dues		-		-		-		2,050		-		2,050		2,050		3,600
Awards and grants		-		3,654		3,654		2,000		-		2,000		5,654		2,853
Postage and shipping		417		296		713		410		423		833		1,546		3,021
Banking fees								2,298				2,298		2,298		1,525
Total Expenses	\$	33,186	\$	71,654	\$	104,840	\$	22,222	\$	20,162	\$	42,384	\$	147,224	\$	207,640



# Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

#### **Independent Auditors' Report**

#### To the Board of Directors of The National Hemophilia Foundation and Affiliate

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The National Hemophilia Foundation and Affiliate, (collectively, the "Foundation"), which comprise the consolidated statement of financial position as of December 31, 2021, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated June 22, 2022.

#### Report on Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

#### To the Board of Directors of The National Hemophilia Foundation and Affiliate Page 2

#### **Report on Compliance and Other Matters**

PKF O'Connor Davies, LLP

As part of obtaining reasonable assurance about whether the Foundation's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

June 22, 2022